

Methodology and Technology Services



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THE ENTERPRISE NEWSLETTER

Tender Offer for Purchase of Course Copyrights

[Printable PDF Version](#)

Note: This Tender Offer Form was updated on October 27, 2008 to incorporate Changes in the Course Groups and Purchase Options discussed in the [Course ROI document](#).

Please complete the following form and submit this Tender Offer for consideration by Information Engineering Services Pty Ltd (IES) of PO Box 246, Hillarys Perth WA 6923 Australia.

Payment for the Course Groups by successful companies must be completed within 30 days following delivery of the course materials from IES. Further details of the [ROI of these Courses are available for download](#).

Your Contact Details

* Company Name:	
* Street Address:	
* City:	

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* State:	
* ZIP/Postcode:	
* Country:	
* Contact Name:	
* Contact Email:	
* Contact Phone:	Area Code: Phone No:

*** Required Fields****Course Groups of Interest**

Yes, we are interested in purchasing Exclusive Franchise Rights or the Copyright for the courses announced in [TEN#41](#) - as Course Groups that are detailed in the [Course ROI Document](#). We would like to register our interest in the course materials for the Course Groups selected below.

Purchase Option

The purchase options are described in 6. *Purchase Options* and 7. *Return on Investment of Purchase Options* of the [Course ROI document](#).

<input type="checkbox"/>	Option 1: We are interested in purchasing the Exclusive Franchise Rights for the Course Groups and Geographic markets as specified below
<input type="checkbox"/>	Option 2: We are interested in purchasing the Copyright for the Course Groups specified below

Selected Course Groups

First, please download and read the [Course ROI document](#). Select all Course Groups of interest below. Review the relevant course descriptions by clicking the links in each Course Group table.

Rapid Delivery EA Course Group

Please select this Course Group and enter your proposed Tender offer in \$USD in the 3rd column.

	Course Title	Tender (\$USD)
	Rapid Delivery EA Course Group	
	1. Rapid Delivery Workshop for Enterprise Architecture Maturity (4 days)	

Data Modeling Course Group

Please select this Course Group below and enter your proposed Tender offer in \$USD in the 3rd column.

	Course Title	Tender (\$USD)
	Data Modeling Course Group	
	1. Data Modeling Inhouse Workshop (3 days)	
	2. Data Modeling Case Study (2-3 days)	

Technology Course Group

Please select this Course Group below and enter your proposed Tender offer in \$USD in the 3rd column.:

	Course Title	Tender (\$USD)
	Technology Course Group	
	1. Enterprise Integration Technologies (2 days)	
	2. Enterprise and e-Government Portals (3 days)	

EA Project Course Group

Please select this Course Group below and enter your proposed Tender offer in \$USD in the 3rd column.

	Course Title	Tender (\$USD)
	EA Project Course Group	
	1. <u>Tactical and Operational Modeling Workshop</u> (5 days)	

Staff to be Trained

Please advise the number of sales people, instructors and consultants that you can allocate to attend Teach-The-Teacher training on your premises, so your staff can be trained to sell, present or consult and advise for these Course Groups:

Number of Consultants/Instructors to be trained:	<input type="text"/>
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Franchise Market and Anticipated Gross Revenue

For Franchising, please enter the geographic market where you want to secure Exclusive Franchise Rights and the annual gross education and consulting revenue in \$USD that you anticipate will be generated from that market through this Franchise.

Please specify the geographic market where you want to secure exclusive franchise rights:	<input type="text"/>
Anticipated annual gross revenue (in \$USD):	<input type="text"/>

Note: For multiple geographic markets, please submit a separate Tender Offer for each market, as multiple Tenders.

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AUTHOR

Clive Finkelstein is the "Father" of Information Engineering (IE), developed by him from 1976. He is an International Consultant and Instructor, and Managing Director of Information Engineering Services Pty Ltd (IES) in Australia.

Clive Finkelstein's books, online interviews, courses and details are available at <http://www.ies.aust.com/cbfindex.htm>.

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